SAP Information Sheet
SAP Consulting

Realize the Full Potential of Enterprise Mobility

Mobility powers today's anywhere, anytime business world. Through the mobility advisory service from the Business Transformation Services group of SAP® Consulting, we can help you develop and execute a strategy to capitalize on enterprise-grade mobile technology. You can maximize the value of your SAP software investment by extending functionality to mobile workers and customers alike.

Summary
Are you looking for ways to put mobile technology to work for your company? Consider the mobility advisory service from SAP. We'll help you develop a strategy for mobility, design a secure architecture, and assist you with your transformation. The result is greater productivity and improved satisfaction.

Business Challenges
- Empower business users with powerful, secure mobile options
- Develop a strategic approach to enterprise mobility
- Bridge the gap between business and IT to maximize the value of existing investments

Key Features
- **Assessment and strategy development** – Work with seasoned experts to create a mobility vision, assess organizational maturity, develop a mobile strategy, and generate a business case for action
- **Mobile technology consulting** – Engage with technical consultants to design a secure mobile architecture, develop metrics to evaluate progress, and create a road map that charts your journey
- **Business transformation assistance** – Put your strategy into play with help in assessing operational readiness, aligning processes and technology, managing change, and co-innovating the solutions that meet your needs

Business Benefits
- **Maximize the value of existing investments** by extending business software to mobile users
- **Increase productivity** by empowering your people to work where, when, and how they want
- **Minimize risk** with a secure mobile technology architecture
- **Improve customer satisfaction** through higher availability and greater responsiveness

For More Information
Call your SAP representative, or visit us online at www.sap.com/services/bts.

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DOING BUSINESS HERE, THERE, AND EVERYWHERE

Today's customers and workers demand to access and interact with your company on a wide range of mobile devices. To keep pace, you need a clear strategy for mobile device management and security. This is where the mobility advisory service from the Business Transformation Services group of SAP® Consulting can help. Our seasoned experts can work with you to develop a strategy for enterprise mobility, design a secure architecture to support it, and prepare your technical environment for a smooth transformation.

Develop a Strategy

The engagement, which lasts approximately two weeks, starts with an assessment and discovery session to help you understand your enterprise mobility readiness and maturity. You'll learn the potential business benefits of adopting mobile technology – as well as what it takes to get where you want to go.

Early on, we help you develop a vision for your initiative and a workable framework for moving forward. We review industry-specific use cases, describe best practices, and demonstrate various services and solutions from SAP that can help you realize your vision. The end result of the assessment and discovery session is a high-level solution strategy and design for your mobile initiative and a cost-benefit analysis so you can anticipate your advantages as you move forward.

Design an Architecture

Our consultants work with you to design a mobile architecture that provides the highest levels of enterprise security while allowing you the flexibility to extend your environment through your mobile network. We conduct a thorough business-impact analysis and develop deployment strategies to deliver a smooth implementation of the solutions you chose. To maintain the continuity of your success, we help you develop metrics and benchmarks to measure performance.

This is all topped off with a mobility road map that charts out your transformation journey so that you have a clear idea of what to expect. We can extend the road map to integrate with your strategic information management road map, if you so choose.

Prepare Your Environment

The final phase of the engagement focuses on preparing your technical environment to make your enterprise mobility vision a reality. We start with a business process management analysis to distinguish between your as-is situation and your to-be environment. Next we tackle system integration issues, perform an operational readiness assessment, and help you make decisions to optimize the alignment of technologies and business processes.

Empower Your People

How well you're prepared for change determines the success of your mobility strategy. We can help you develop a program management plan and an effective approach to change management that prepares the way for a smooth transformation. For any unique challenges you face, we offer co-innovation support to develop targeted solutions that address your needs.

REAPING THE BENEFITS OF MOBILITY

In the end, you're ready to implement your mobile technology environment to support new ways of doing business with workers and customers alike. You will be able to:

- **Maximize the value of existing investments** by extending business software to mobile users
- **Increase productivity** by empowering your people to work where, when, and how they want
- **Minimize risk** with a secure mobile technology architecture
- **Improve customer satisfaction** through higher availability and greater responsiveness

To learn more, call your SAP representative or visit us online at www.sap.com/services/bts.