SAP Service Partner Program

Validated Expertise
Edizione aggiornata a maggio 2013

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Validated Expertise 2013 - SAP Product Focus Area

Validated Expertise SAP Product Focus Area	Sub-area
Customer Relationship mgmt	
Supply Chain Management	Supply Chain Mgmt Extended Warehouse Mgmt Serviced Parts Planning
Manufacturing	
Sourcing and Procurement	
Product Lifecycle and Innovation mgmt	
Application Lifecycle mgmt	SAP ERP Upgrade SAP ERP Enhancement Pkg
Human Capital mgmt	
Enterprise performance mgmt	Enterprise performance mgmt SAP BusinessObjects Notes mgmt SAP BusinessObjects Disclosure mgmt
Enterprise asset mgmt	
Enterprise Mobility	
Finance	SAP ERP Financials
Governance, risk, and compliance	Access / Process Control Risk Management Global Trade Services
Enterprise information mgmt	
Identity management	
In-memory computing	
Business process orchestration	
Data warehousing	
Landscape transformation	
Premium engagement	
Business intelligence	
Real estate mgmt	

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Validated Expertise 2013 - SAP Product Focus Area

Partner Mapping

Partner	Customer Relationship Mgmt	Supply Chain Mgmt	Manufacturing	Sourcing and Procurement	Product Lifecycle and Innovation mgmt	Application Lifecycle mgmt	Human Capital mgmt	Enterprise performance mgmt	Enterprise asset mgmt	Enterprise Mobility	Finance	Governance, risk, and compliance	Enterprise information mgmt	Identity management	In-memory computing	Business process orchestration	Data warehousing	Landscape transformation	Premium engagement	Business intelligence	Real estate mgmt
AEONVIS		🟡									🟡										
Almaviva					🟡		🟡				🟡					🟡	🟡			🟡	
Arxis															🟡						
ATOS	🟡			🟡																	
Be@Technology	🟡									🟡						🟡					
BGP Management Consulting		🟢						🟢			🟢				🟡	🟡	🟢			🟡	
Blue Sof Consulting		🟡	🟡								🟡				🟡					🟡	
Capgemini Italia		🟡			🟡		🟢	🟡			🟢					🟡	🟡				
Consorzio Gruppo Energent		🟡									🟡										
Constep		🟢																			
Cst Consulting							🟡				🟡		🟡			🟡				🟡	
DDWay		🟡			🟡				🟡		🟡		🟡							🟡	
DEKRA								🟢													
Deloitte XBS																				🟡	
DS Group										🟡											
E&Y											🟡										
Engineering		🟢		🟡	🟡		🟢	🟡	🟡		🟢		🟡	🟡	🟡	🟢	🟡			🟡	🟡
Ericsson Telecomunicazioni		🟡									🟡						🟡			🟡	
ERPTech																🟡					
E-Utile	🟡	🟡									🟡					🟡	🟡				
Everis Italia		🟡						🟡			🟡					🟡	🟡				
Exprivia	🟡	🟢		🟢	🟡		🟢				🟢			🟡		🟡	🟢			🟢	
HP											🟡			🟡			🟡				
IBM		🟡	🟡	🟡	🟡		🟡				🟡				🟡	🟡	🟡				🟡
ICM.S		🟡	🟡		🟡						🟡										
ICONSULTING													🟡							🟡	
Indra Italia					🟢				🟡		🟡						🟢				
KPMG		🟡	🟡	🟡	🟡		🟡	🟡			🟡						🟡			🟡	
NorthgateArinso Italia							🟢														
NTT Data Italia	🟡												🟡							🟡	
Opera 21					🟡						🟡						🟡			🟡	
Qintesi								🟡			🟡				🟡	🟡	🟡				
Realtech	🟡						🟡							🟡	🟡	🟡					
Syskoplan Reply				🟢				🟡		🟡						🟡				🟡	
Selex Elsag		🟡	🟡	🟡	🟡		🟡		🟡		🟡										
SIDI					🟡		🟡				🟡						🟡			🟡	
Techedge				🟢			🟡	🟡			🟢				🟡	🟡	🟡			🟡	
Telecom Italia							🟡			🟡											🟡
Trilog		🟡									🟡										
Try Be Group				🟡	🟡						🟡										
T-Systems							🟢														
Unisys Italia	🟢	🟢	🟡					🟡			🟡				🟡					🟢	
XC EXCELLENCE CLUB		🟡																			

legenda:

🟢 Validated Expertise Awarded (consulenti certificati e referenze progettuali)

🟡 Competenze verificate (certificazioni o training ufficiale SAP per le soluzioni senza certificazione)

Il presente elenco include esclusivamente i Partner SAP con contratto «SAP Service Partner» che aderiscono al programma SAP PartnerEdge per Service Partner in Italia.

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Validated Expertise 2013 - Industry Solution Portfolio

Industry Solution Portfolio	Sub-area
Automotive	• Suppliers • OEM Manufacturing & SCM • OEM Wholesale organization or Independent Importers • Dealers
Banking	• n/a
Chemicals	• n/a
Consumer products	• Apparel and footwear • Food and beverage
Defense and security	• n/a
Engineering, construction and operations	• n/a
Healthcare	• n/a
High tech	• n/a
Higher education and research	• n/a

Industry Solution Portfolio	Sub-area
Industrial machinery and components	• n/a
Insurance	• n/a
Life sciences	• n/a
Mill products	• n/a
Mining	• n/a
Oil and Gas	• n/a
Professional services	• n/a
Public sector	• n/a
Retail	• n/a
Telecommunications	• n/a
Transportation and logistics	• n/a
Utilities	• n/a
Wholesale distribution	• n/a

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Validated Expertise 2013 - SAP Industry Solution Portfolio Partner Mapping

Partner	Automotive	Banking	Chemicals	Consumer products	Defense and security	Engineering, construction and operations	Healthcare	High tech	Higher education and research	Industrial machinery and components	Insurance	Life sciences	Mill products	Mining	Oil and Gas	Professional services	Public sector	Retail	Telecommunications	Transportation and logistics	Utilities	Wholesale distribution
AEONVIS				🟡		🟡				🟡												🟡
Almaviva						🟡																
BGP Management Consulting				🟡		🟡				🟡												🟡
Blue Sof Consulting			🟡	🟡		🟡				🟡		🟡	🟡	🟡								🟡
Capgemini Italia				🟢		🟡				🟡	🟡											🟡
Consorzio Gruppo Energent				🟡		🟡				🟡												🟡
Constep				🟡		🟡				🟡												🟡
Cst Consulting						🟡																
DDWay				🟡		🟡				🟡												🟡
Engineering		🟡		🟡		🟡				🟡			🟡	🟡	🟡						🟢	🟡
Ericsson Telecomunicazioni				🟡		🟡				🟡												🟡
E-Utile				🟡		🟡				🟡											🟡	🟡
Everis Italia				🟡		🟡				🟡												🟡
Exprivia				🟡		🟡	🟡			🟡							🟡	🟡				🟡
HP						🟡																
IBM			🟡	🟡		🟡	🟡			🟡		🟡	🟡	🟡				🟡				🟡
ICM.S			🟡	🟡		🟡				🟡		🟡	🟡	🟡								🟡
Indra Italia						🟡																
KPMG				🟡		🟡				🟡			🟡	🟡								🟡
Opera 21						🟡																
Qintesi						🟡																
Selex Elsag			🟡	🟡		🟡				🟡		🟡	🟡	🟡								🟡
SIDI						🟡																
Techedge						🟡																
Trilog				🟡		🟡				🟡								🟡				🟡
Try Be Group						🟡																
Unisys Italia	🟡		🟡	🟡		🟡				🟡		🟡	🟡	🟡								🟡

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