



BRAXIS IT SERVICES

AT A GLANCE

Partner Details

- Name: Braxis IT Services
- Location: São Paulo and Salvador, Brazil
- Industry: IT services
- Web site: www.braxis.com.br (Portuguese only)

Engagement Objectives

- Increase Braxis expertise in SAP® All-in-One package implementation, while ensuring self-sufficiency
- Install integrated enterprise resource planning solution on time, within budget, and with a high level of quality
- Utilize SAP Best Practices offerings for Brazil, like SAP Best Practices Baseline Package, to ensure rapid implementation and to satisfy customer needs

Services Performed by SAP Consulting

- Provided technical support during first SAP All-in-One package implementation
- Provided partner coaching during evaluation phase of the project
- Trained project team members on the use of the SAP ASAP Focus methodology

Why SAP Was Engaged

- Provide partner coaching and technical support on the use of SAP Best Practices
- Enable efficient positioning and implementation of SAP All-in-One package through SAP ASAP Focus methodology
- Provide SAP Best Practices offerings and SAP NetWeaver® platform

Engagement Highlights

- Senior consultants from SAP Consulting provided consistent guidance and support throughout the implementation.
- The SAP ASAP Focus methodology served as a guide for safe and affordable implementation.
- Training by SAP Consulting ensured readiness for sales and technical implementation activities.

Scope of Engagement

- SAP Best Practices offerings
- SAP ASAP Focus methodology
- SAP NetWeaver platform

Braxis IT Services is a major Brazilian IT company specializing in high-quality technological consulting, innovative services, and development of software solutions to improve the efficiency of its clients' information systems. It is one of the largest integrators of SAP® solutions in the Brazilian market, with over 700 SAP-trained consultants.

“SAP Consulting, working as a coach, helped us to position and implement the SAP All-in-One ERP package based on SAP Best Practices. Using the SAP ASAP Focus methodology, SAP Consulting addressed the needs of our midsize enterprises in Brazil.”

Rogério Igreja Brecha Jr.
Vice President
Braxis IT Services