



EvoBus

EOBUS HELLAS

EvoBus Hellas S.A. – headquartered in Koropi, Attica – sells and services Mercedes-Benz and Setra buses in Greece and Cyprus. The company called on SAP® Consulting to help perform a quick and minimally disruptive implementation of the SAP ERP application, with the goal of achieving an enterprise resource planning software system that would closely parallel that used at EvoBus GmbH headquarters.

AT A GLANCE

Company

- Name: EvoBus Hellas S.A.
- Location: Koropi, Attica, Greece
- Industry: Automotive
- Products and services: Buses, spare parts, and service
- Revenue: €60 million
- Employees: 80
- Web site: www.evobus.gr
- Implementation partner: SAP® Consulting

Project Objectives

- Improve integration internally and externally
- Develop a global template to deploy the SAP ERP application at all sites worldwide
- Use SAP Best Practices packages to implement the solution rapidly and to ensure that all business requirements are met

Key Challenges

- Manage change with minimal disruption to business
- Find an IT solution suitable for short- and long-term needs
- Sustain growth in a stable and profitable way
- Enable the company to meet future needs independently

Solutions and Services

- SAP ERP, in conjunction with the SAP Best Practices Baseline package
- ASAP Focus methodology in the business blueprint phase

Why SAP Solutions and Services

- Fast-results approach to installation at lower cost
- SAP expert knowledge for knowledge transfer to key users
- Coaching in project management and business processes

Implementation Highlights

- Reduced implementation time and cost
- Trained the customer team fully through knowledge transfer
- Minimized risk and disruption to the business

Key Benefits

- Saved at least 1 month by avoiding a full blueprint phase
- Saved at least 2 weeks' time in customization
- Achieved greater control over business processes
- Reduced reporting time

“The technical installation services performed by SAP Consulting made the implementation go smoothly and safely. Professional and swift performance of services helped to convince us that the SAP solution is the right choice for EvoBus.”

Kostas Alimatis
EvoBus CFO
EvoBus Hellas S.A.

www.sap.com/contactsap

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