

Malakoff: Improving Operations, Saving Money, and Maintaining a Competitive Edge with SAP® Solutions

As Malaysia's premier water and power company, Malakoff is committed to providing reliable and sustainable service in all its operations. As business grows, complex operations must be streamlined while reducing costs and increasing efficiency. With the SAP® ERP application and the Sybase® Mobile Workflow application for SAP Business Suite, visibility has improved and total cost of ownership has been cut up to 30%.



| SAP AG, Walldorf, Germany. Used with permission.

Executive overview

Company

Malakoff Corporation Berhad

Headquarters

Kuala Lumpur, Malaysia

Industry

Utilities

Products and Services

Power generation and water desalination

Employees

800

Revenue

RM 5.1 billion (US\$1.7 billion)

Web Site

www.malakoff.com.my

Partners

KPMG Consulting
Business Formula Sdn Bhd
Emi Solutions Sdn Bhd
Bluefin Solutions Sdn Bhd

BUSINESS TRANSFORMATION

The company's top objectives

- Increase efficiency by phasing in productive IT systems
- Automate predictive administrative tasks on a single platform
- Unify data processing, communication networks, and workflow systems enterprise-wide

The resolution

- Implemented the SAP® ERP application and the Sybase® Mobile Workflow application for SAP Business Suite
- Deployed the SAP Invoice Management application by OpenText
- Went live in eight months

The key benefits

- Improved analyses and detail of capital expenditures and ongoing construction
- Reduced the number of days for month-end closing
- Improved operational visibility and control with streamlined inter-company transactions, audit trails, and security control
- Improved data access and reporting
- Reduced total cost of ownership by 20% to 30%

“SAP ERP is helping us expand and transform by adding business intelligence and analytics to critical decision-making processes. We know that it will continue helping us grow well into the future.”

En Bani Zainal Azmian, SVP Corporate Services Division, Malakoff Corporation Berhad

TOP BENEFITS ACHIEVED

>50%

Faster account closing cycle (from 2 weeks to 5 days or less)

30%

Reduction in peer-to-peer cycle time

80%

Faster purchase request approvals