

PROGRAM AND PROJECT MANAGEMENT SERVICES

TRUSTED ADVISORS AND PROVEN
LEADERSHIP FOR YOUR SAP® SOLUTIONS

Comprehensive project management services from SAP® Consulting reduce total cost of ownership, accelerate time to value, and unleash the full potential of SAP investments, whether you're introducing or upgrading SAP software or rolling out new functionality.

Global Experience and Support for the Lifecycle of Your SAP® Solution

Delivering projects on time and within budget is only the beginning. Leveraging program and project management services from SAP® Consulting allows you to benefit from our expertise in accelerating the delivery of quality projects. And you gain a direct link to our years of global implementation experience – increasing your return on investment. SAP has over 200 project and program managers in North America who play an essential role in over 250 projects annually. In a recent assessment, SAP's project management processes and practices were aligned to level 3.9 of the Project Management Maturity Model. Our program management professionals are your trusted advisors throughout the lifecycle of your SAP solution, and provide access to expert advice and proven leadership for the duration of your SAP projects.

SAP Project Management services go beyond schedules and budgets to deliver value:

- SAP project managers offer sound strategic and tactical options for IT planning and processes.
- Our best practices, ASAP, and project management methodologies support the planning and management of your implementation, rollout, and upgrade projects.

- We offer a full spectrum of services from coaching to serving on your project team to taking full ownership of the engagement.

SAP program and project management services support you as you research and evaluate new solutions. This support continues throughout the entire implementation lifecycle and after project completion.

SAP Program Management services offer a project oversight program to provide leadership, guidance, and oversight of project activities and to enable maximum customer value. We closely monitor projects through independent, internal oversight and quality reviews to provide:

- Guidance and coaching on adherence to and consistent application of proven project management principles and best practices
- Management visibility and access to project processes and resources who can help manage and solve critical project issues



Proven Expertise, Proven Methodology

Our program and project management services are continually enhanced. In 2004 SAP introduced program management offices on a global scale to enable us to provide a consistent level of high-quality project management services worldwide. Our latest moves to help assure client value include internal testing and certification based on Project Management Institute (PMI) standards, the adoption of PMI standards worldwide, and the establishment of global and regional project management offices to drive excellence in service delivery. SAP Consulting continuously invests in improvements to the current methodology tool set including the SAP Solution Manager application management solution and ASAP road maps. In North America:

- SAP program and project managers have an average of more than 20 years of professional experience with an average SAP tenure of 8.5 years.
- SAP Consulting has invested over 55,000 hours of project management training since 2004 and plans a continual investment of more than 10,000 hours of project management training each year.

- Over 65% of SAP program and project managers are certified according to PMI standards as Project Management Professionals.
- SAP is a member of the PMI Global Corporate Council
- We provide coaching and mentoring in the program management community, thereby improving our program management maturity and capabilities while continuously improving our project management methodology.

In addition, your program or project manager has access to a worldwide knowledge management portal and collaboration network – tapping the accumulated wisdom of thousands of project managers and consultants around the world. SAP program and project management opens a channel to the ecosystem that surrounds SAP, with your SAP project manager serving as the liaison between you, SAP management, and SAP partners. You get dedicated support from SAP to provide input into project strategies, project deadlines, and deliverables based on the proven ASAP methodology. SAP Project Management services are different from other consulting services because:

- You can trust your project manager as your day-to-day SAP representative. We must stand behind what we say to deliver a successful SAP solution.



Project management services from SAP Consulting reduce total cost of ownership, accelerate time to value, and unleash the full potential of SAP software investments.

- SAP project managers can tap well-established knowledge management processes across SAP consulting, development, and support services.
- Our project management methods go beyond SAP solutions. Your project manager can help you manage projects with or without an established solution road map.

SAP program and project management services support you before your project begins as you research and evaluate new solutions. And they support you throughout the entire implementation lifecycle and after project completion to help ensure that the implemented solution operates efficiently and effectively. Our program and project managers are ready to leverage their experience with SAP, customer, and industry methods and tools to integrate themselves quickly into your project management organization

For More Information

To find out how comprehensive program and project management services from SAP Consulting can help your organization unleash the full potential of your SAP investments, please visit us online at www.sap.com/usa/services/consulting, call us at +1 866-609-1124, or contact your SAP Services representative.

Summary

SAP® Consulting offers comprehensive program and project management to support your SAP investment at every lifecycle stage, whether you're introducing or upgrading SAP software or rolling out new functionality.

Business Challenges

- Accelerate project delivery and bring in projects on budget
- Optimize IT solutions to increase ROI
- Receive trusted advice throughout the SAP software lifecycle
- Access sound strategic and tactical options for IT planning and processes
- Attain easy resolution of critical project issues

Key Features

- **Worldwide project management** – Work with experienced SAP project managers to help ensure the smooth progression of every project phase
- **Best practices** – Use established ASAP and best practice methodologies to support the planning and management of your implementation, rollout, and upgrade projects
- **Guidance and coaching** – Learn how to consistently apply project management principles and avoid costly mistakes with the help of our consultants
- **Team players** – Work with consultants who can serve as part of your team or take ownership of the engagement

Business Benefits

- **Deliver best-practices results** on implementations that reflect the best, most up-to-date project methodologies for your business and your industry; get the utmost in client value including internal testing and certification based on Project Management Institute standards
- **Gain the advantage of highly qualified personnel**, as you work with SAP program and project managers in North America who have an average of more than 20 years of professional experience with an average SAP tenure of 8.5 years
- **Achieve high reward at low risk**, as you realize a high-quality IT solution and minimize disruption to your business

For More Information

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