

DEPARTMENT OF DEFENSE MATERIEL INSIGHT



Industry
U.S. Department of Defense

Why Business Objects?
Business Objects helps the following Department of Defense organizations:

- Office of the Secretary of Defense
- U.S. Air Force
- U.S. Army
- U.S. Navy
- Defense Logistics Agency
- Combatant Commands
- Military Health System

MATERIEL VISIBILITY AND COMMON SUPPLIER ENGAGEMENT CHALLENGES

Improved visibility into the supply chain across the enterprise is a cornerstone of the Department of Defense (DoD) transformation initiatives. In near real-time, the ability to analyze supply chain information and determine material readiness and availability, supply backlogs, maintenance cycles, and supplier status will provide the DOD with tremendous efficiencies. The ability to better sustain battle operations and receive more timely readiness information is essential. The DoD also needs to provide the systems and data to streamline integration with its suppliers.

If your organization needs answers to questions and challenges like the ones below, find out how Business Objects, an SAP company, can help you accomplish your mission.

- Do you know what assets your organization is providing to support the warfighter, and where these assets are deployed?
- Can you identify obsolescence of supplies and equipment over time by product and location? Can you proactively replenish obsolete items?
- Can you analyze the costs of products and compare them over time to budget, other suppliers, and other programs?
- How has your organization implemented SCOR and Six Sigma?

TRANSFORMING SUPPLY CHAIN DATA INTO VALUABLE INFORMATION

Solutions from Business Objects can integrate acquisition and logistics information from the hundreds of legacy data sources and systems required to evaluate equipment readiness, and provide commanders with better knowledge about availability. Our solution empowers military and civilian staff with near real-time logistics information without assistance from IT. Contracting, logistics, and financial reports that used to take months to produce can now be generated in just hours.

Our solution provides reports and analysis tools that enable acquisition and logistics staff to perform spend analysis and enforce procurement policies, business rules, and data standards with daily detailed reports and dashboards. Users can refresh these reports in real time and distribute them via email or secure, password-protected Web access. Logistics,



maintenance, acquisition staff, managers, and officers use dashboards and reports that track key parts, maintenance, and acquisition information to plan maintenance, repair, overhaul, and inventory orders.

You can track supplier-delivery reliability and analyze the cost of non-conformance to service level agreements. The Armed Services

can report and analyze how their suppliers compare in terms of sourcing performance, as well as the efficiency of the supplier network. Business Objects provides analysis tools that allow acquisition and logistics professionals to conduct trend analysis with current, accurate supplier information. For example, BusinessObjects™ XI software includes SCOR and Six Sigma analytical applications to help you improve readiness, materiel visibility, and performance of your organization and suppliers.

BUSINESS OBJECTS PROVIDES DOD WITH 360° MATERIEL INSIGHT

Business Objects can deliver a single source of truth to provide visibility, assessment, and correction of day-to-day mission performance. For example, the Air Force uses solutions from Business Objects to present critical performance metrics – such as the number of mission-capable aircraft at any given time – in an easy-to-read, graphical style to help them analyze conditions and address issues *before* they become problems. The Armed Services use our solutions to respond to readiness, acquisition, and budget questions from Congress, the Office of the Secretary of Defense (OSD), and Government Accountability Office (GAO) oversight agencies. Staff quickly access and report accurate data to answer spending and mission-performance information requests.

Materiel insight will provide the major commands with real-time information about inventory, orders, equipment, and supplies no matter where they are located. For instance, we help the Defense Logistics Agency (DLA) increase readiness and control costs by reducing order-fulfillment backlogs. Business Objects helps the DoD realize important benefits including:

- Significantly improved readiness by preventing supply shortages and maintenance problems via the use of predictive analysis applications
- Millions of dollars saved by identifying excess and obsolete inventory
- Improved contractor performance with reports of current supplier delivery and quality compliance with contracts and service-level agreements
- Reduced logistics and acquisition costs by adjusting maintenance, repair, and overhaul schedules to optimize procurement cycles.

TAKE THE NEXT STEP

With the current focus on planning for and supporting troops in a deployed scenario, decision makers require information be visible, accessible, and timely. Business Objects and partners possess a wealth of experience in delivering proven solutions to help you achieve the transformation you need to meet these challenges.

As an independent business unit within SAP, Business Objects transforms the way the world works by connecting people, information, and businesses. Together with one of the industry's strongest and most diverse partner networks, the company delivers business performance optimization to customers worldwide across all major industries, including financial services, retail, consumer-packaged goods, healthcare, and public sector. With open, heterogeneous applications in the areas of governance, risk, and compliance; enterprise performance management; and business intelligence; and through global consulting and education services, Business Objects enables organizations of all sizes around the globe to close the loop between business strategy and execution.

For more information about how we can assist your organization, contact your sales representative or visit us at www.businessobjects.com/government.

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