VIRTUSTREAM
SAP-CERTIFIED IN CLOUD SERVICES

As an SAP-certified provider of cloud services, Virtustream manages, operates, and delivers heavyweight, back-office enterprise SAP® applications in the cloud to enable better performance, lower costs, faster disaster recovery, and superior elasticity as demands change.

QUICK FACTS

Company
Name: Virtustream Inc.
Location: Bethesda, Maryland
Industry: High tech
Products and services: Cloud services and infrastructure solutions
Web site: www.virtustream.com

SAP Partner Since
2010

Services for SAP® Software Environment
- Private cloud-computing solutions
- Monitoring and management of mission-critical SAP® software systems in complex environments
- Virtualized application and infrastructure services from data centers
- A suite of postimplementation managed services

Customer Benefits of Cloud Computing in an SAP Software Environment
- Better performance, lower costs, faster disaster recovery
- Superior application elasticity
- IT and SAP software operating costs for customers reduced by 15% to 30%
- Improved quality and reliability of production support by SAP
- Freedom of key IT resources to focus on strategic competencies

A Leader in Cloud Computing Solutions

Virtustream Inc., a privately held company, is a leading provider of cloud services and infrastructure solutions worldwide. It was founded with the goal of bringing to market the first consumption-based cloud provisioning platform.

The result is the xStream platform, a cloud provisioning platform capable of supporting heavyweight, back-office enterprise applications delivered through the cloud. Developed based on a decade of deep virtualization expertise, the platform enables customers to access high-quality SAP® services, as well as scale services up and down as demand for them changes.

Why Cloud Certification from SAP?

As the seventh SAP-certified provider of cloud services, Virtustream enables its customers to realize a superior return on deployed capital by combining SAP product expertise with the power of the xStream platform. SAP certification gives customers greater confidence that Virtustream can deliver the mission-critical SAP applications they need with all of the security, performance, and elasticity required to support dynamic, fast-paced enterprise operations.

Virtustream also leverages best practices, tools, and methodologies developed by SAP, such as the SAP Solution Manager application management solution and the Run SAP methodology, to support entire projects or simpler support engagements.

A Growing Base of Satisfied Cloud Customers

Today Virtustream has thousands of users across five continents accessing SAP applications through the xStream platform. These customers benefit from a combination of enterprise-class performance and security – even with the most complex SAP software landscapes.

As a result, customers enjoy cloud-based SAP software systems that are incredibly fast, highly available, and secure. And Virtustream's consumption-based pricing gives companies the flexibility to rapidly add resources on demand and reduce services as demand changes.

> "Our SAP production systems now operate up to twice as fast on xStream and are highly available and secure. And Virtustream's infrastructure utility–based deployment and pricing give us the flexibility to rapidly add resources on demand."
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> **Don Whittington,** VP and CIO, Florida Crystals Corporation

virtustream® Actualize the Enterprise Cloud™

SAP® Certified in Cloud Services

SAP®

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