Nomination Presentation

Add your logo here

<Customer Name and Country>
<Presenter Name(s) and Title(s)>

Month/Date/2012

<Small/Medium/ Large Implementation Category>
SAP <Market Unit>

SAP Quality Awards 2012

Agenda

SAP Quality Awards 2012

1. Company overview
2. Project overview
3. Rapid time to value and TCI/TCO
4. Quality management and operational readiness
5. Key challenges and success factors
6. Business case and actual business benefits achieved
7. Questions & answers

Check out the evaluation criteria for the judging of nominations before your start

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Company Overview

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Company name:	<…>
	< company website address >
Headquarter location:	<…>
Industry:	<…>
Main products/services:	<…>
Operating countries:	<…>
Annual turnover (optional):	<…>
# of employees:	<…>

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Project Overview

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Project name: <Project name >

Project scope: < SAP applications implemented >

Process coverage: < Key business processes implemented >

Implementation partner(s): <Prime partners and other main partners… >

Rollout scope: < # of subsidiaries and/or # of countries in scope as of now >

Implementation method: < Implementation / program mgmt. methodology used … ASAP, ASAP Focus, PRINCE, etc. >

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Project Overview

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Project duration: < Overall duration from kick-off to first significant go-live.
If additional go-lives, please add full duration as well >

Go-live date(s): < … >

# of users implemented: < Users on system today incl. self-service users… >

Additional users planned: < Additional users planned for next 1½ years … >

Estimated project effort: < Number of person days >

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Quality Management and Operational Readiness

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How you ensured high quality throughout the project

- < Key means to ensure high quality… >
- < Your risk management approach… >
- < How you sustainably communicate your quality approach/principles to the team >

Knowledge transfer and operational readiness

- < How you manage and determine the adequacy of training / knowledge transfer to users >
- < Means used to ensure operational readiness for go-live and sustain phase >
- < How you ensured end users and the organization(s) were ready to embrace new process and other changes as a result of new solution >

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Rapid Time to Value and TCI/TCO

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- < How you monitored and controlled time, budget and scope against plan >
- < Deviations (if any) in scope, time and budget you experienced from project start to finish >
- < Initiatives to drive down the software-to-services ratio and reduce total project costs >
- < Initiatives to increase the speed of implementation >

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Key Challenges and Success Factors

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Key challenges faced

- < 1-3 key challenges and how you mitigated them… >

Key lessons learnt

- < 1-3 lessons learnt and as a consequence what you would do differently in next project >

Key contributors to the success of your project

- < 1-3 key factors you would highlight as contributing the most to your success >

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Business Case and Actual Business Benefits

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Business objectives you initially intended to realize through the project

- < Business case for the project >
- < Qualitative and quantitative objectives in terms of business goals (strategic value and business innovation areas) – e.g. metrics for improving insight into product costs, increasing productivity, reducing time-to-market from months to weeks, reducing TCO and complexity…>

Business benefits actually achieved through the project

- < Quantify the key business benefits and/or KPI improvements achieved so far and which may are expected later >
- < … >

If you wish to measure your company's performance versus 10,000s of industry or geographical peers, please access Process & TCO benchmarking which SAP runs in conjunction with SAP user groups. You are free to omit or include the findings from this benchmark in your presentation (examples: Vestas Oskomera Panasonic).

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Q&A

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