**SAP Information Sheet**
SAP Solutions for Small Businesses and Midsize Companies

# Cut Up-Front Costs with Subscription-Based Hosting for SAP® Business One

Want to take advantage of the SAP® Business One application without making an up-front capital investment or hiring in-house IT staff to manage it? With the subscription-based hosting option, you can access SAP software that is fully hosted and managed by select SAP partners. So rather than concentrate on managing your software, you can focus on what you do best – running your business.


## Summary

The subscription-based hosting option gives your organization access to the SAP® Business One application – hosted and managed by a select SAP partner. You pay only a flat monthly subscription fee, minimizing your up-front costs and ongoing in-house IT requirements.


## Business Challenges

- Lacking capital budget for IT investments this year
- Freeing cash for up-front software license and hardware acquisition
- Finding in-house IT resources to manage software and IT infrastructure

## Key Features

- **Access to hosted SAP Business One** – Run your business without the financial and IT worries of new hardware and software
- **Application and infrastructure management services** – Depend on IT management expertise delivered by SAP partners
- **Maintenance and support** – Take advantage of ongoing maintenance and support from SAP partners

## Business Benefits

- **Minimize up-front costs** that accompany traditional software acquisition, including those for software licensing and hardware, with a subscription-based payment model
- **Avoid hiring IT staff** to manage and support software and the underlying IT infrastructure as a result of third-party hosting
- **Gain the flexibility** to buy and deploy SAP Business One based on your own financial and IT preferences, with convenient options for licensing and deployment

## For More Information

Call your local SAP representative, or visit us online at www.sap.com/businessone.

www.sap.com/contactsap

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Like other small businesses, yours may recognize the benefits of using the comprehensive, integrated SAP® Business One application to manage your business but cringe at the thought of paying for everything up-front and managing it in-house. Perhaps the up-front capital expenditure is unrealistic today. Or you may not have the in-house IT staff to manage the software and underlying IT infrastructure. Whatever your reason, SAP has a solution: the subscription-based hosting option for SAP Business One.

## STREAMLINE YOUR SMALL BUSINESS WITH A SINGLE SYSTEM, SIMPLIFYING IT

The subscription-based hosting option gives your organization access to SAP Business One, hosted and managed by a certified SAP partner. You pay a flat monthly subscription fee for use of SAP Business One, and you get everything from up-front hardware setup to ongoing application hosting and management.

### World-Class Software – Hassle Free

Now you can take advantage of all the business management functionality of SAP Business One without the distraction of having to solve IT issues at your site. And, with an experienced partner managing the software and the underlying infrastructure, you can focus on what you do best – driving your business instead of IT.

### Reduce Up-Front Capital Expenses

By eliminating the capital usually required to purchase a software license, you can get started with SAP Business One at a much lower up-front cost. Plus, because you pay as you go, your software acquisition becomes an ongoing operating expense instead of a one-time capital expenditure.

### Know Your Exact Costs from Day One

All costs associated with acquiring, setting up, using, and managing the SAP software are rolled into one subscription-based monthly payment. As a result, you'll never have to worry about hidden costs and can gain better control over your operating costs and cash flow requirements.

### Licensing and Deployment Flexibility for Small Businesses

From traditional licensing to on-premise deployment to subscription-based hosting, we offer options to make it easier to get started with business management software that can help your business grow profitably. You have the flexibility to adopt SAP Business One in the manner that best fits your business's finances and IT preferences.

## FIND OUT MORE

To find out more about how you can take advantage of subscription-based hosting for SAP Business One, contact your local SAP representative or visit us online at www.sap.com/businessone.

By eliminating the capital usually required to purchase a software license, you can get started with SAP Business One at a much lower up-front cost.

The Best-Run Businesses Run SAP™