FUSHENG: Tapping New Business Opportunities with SAP® ERP

Founded in 1953, FUSHENG Industrial Co. Ltd. has branches in Taiwan, Shanghai, Beijing, and Zhongshan. Through the SAP® ERP application, the company has greatly improved processes and **streamlined interfactory transactions.** FUSHENG now has accurate, transparent, and consistent business data, and has significantly increased operational efficiency and business opportunities.

Executive overview

Company
FUSHENG Industrial Co. Ltd.

Headquarters
Taipei, Taiwan

Industry
Industrial machinery and components

Products and Services
Air compressors, refrigerant compressors, and generators

Employees
2,329

Revenue
NT$14 billion (US$470 million)

Web Site
www.fusheng.com

BUSINESS TRANSFORMATION

The company's top objectives

- Streamlining global operations and interfactory transactions
- Reducing financial closing times and purchasing costs
- Improving factory management and accuracy, consistency, and transparency of data

The resolution

- Implement the SAP® ERP application
- Use its bill of material (BOM) functionality to clearly list specifications of parts
- Use its stock transport order functionality to integrate interenterprise purchase and sales documents

The key benefits

- Reduced and centralized purchasing costs and shortened financial closing times
- Reduced working hours to create BOMs
- Increased interfactory transaction efficiency and data accuracy

"Using SAP ERP, we can calculate maintenance needs for customer products and make arrangements for inspections. This avoids interruption of machine operations and improves customer satisfaction."

Wei Jang Lin, Deputy General Manager, Information Systems Center, FUSHENG Industrial Co. Ltd.

TOP BENEFITS ACHIEVED

80%
Reduction in financial closing time

98.6%
Improved efficiency to audit 3,800 BOMs

2733
Hours saved to create 8,200 BOMs

CMP18121 (12/04)

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