Accelerate Invoice and Payment Transactions Between Customers and Suppliers

With the agency business software in the SAP ERP application, you can simplify invoice and payment transactions between customers and suppliers even while handling large quantities of data in a fast, reliable fashion. The agency business software is fully integrated with SAP ERP to help ensure streamlined invoice transactions.

Business Challenges
- Ineffective mediation of payments among business partners
- Large numbers of invoices that require efficient, dependable management
- Complex and high-volume financial settlement scenarios
- Inability to aggregate and split individual invoices in an automated process

Key Features
- **Automated invoicing and payment processes** – Improve the accuracy and efficiency of pooled payments, central billing, and other related processes
- **Support for all agency-type businesses** – Meet the unique needs of wholesale distributors, cooperatives, franchisers, financial agents, and other companies with complex invoice and payment transactions
- **Invoice consolidation** – Simplify payment requests
- **Integrated clearing functionality** – Automate invoice reconciliation
- **Customer self-services** – Facilitate the management of customer complaints
- **Integration with other SAP® applications** – Automate Intrastat reports for your company or customers and run credit checks on suppliers

Business Benefits
- **Accelerate invoice processing, pooled payments, and central billing** through process automation
- **Increase efficiency** by automatically aggregating and splitting individual invoices
- **Improve customer service** with access to real-time account information and data that is synchronized across your distribution network

For More Information
Call your SAP representative or visit us online at
www.sap.com/industries/wholesaledistribution.

SAP

The Best-Run Businesses Run SAP™

As a pooled-payment service provider doing business with both customers and suppliers, you must manage complex and demanding billing processes that range from posting invoices to triggering payments in a timely fashion. The agency business software in the SAP® ERP application can help by providing reliable support in pooled payment and related processes. It gives you a robust, flexible tool to simplify payment and invoicing processes. It also provides the foundation for offering pooled-payment financial services to your customers and suppliers while charging a commission or brokerage fee to both of them.

SIMPLIFY AND AUTOMATE POOLED-PAYMENT PROCESSING

The agency business software lets you act as a service provider without being part of the legal contract between customers and suppliers. You can combine a transaction involving a supplier, customer, and service provider into a single document, gaining at-a-glance access to prices, conditions, and other data. You can bundle these documents into clearly structured lists, calculate your service and brokerage commissions, and settle them automatically to all parties in SAP ERP.

The software also lets you centralize billing while considering the impact of new tax and price determinations. If deliveries are made to several company branches, it's easy to efficiently bundle all corresponding invoices while considering the relevant taxes and commissions. You can post the bundled list of invoices directly to SAP ERP, significantly reducing the number of postings. Meanwhile, you can settle receivables and credit memos related to specific contract conditions between customers and suppliers both on a regular basis and in individual cases.

In addition to letting you efficiently bundle and settle invoices and payments, the software provides a comprehensive clearing functionality in case invoice verifications are required. You can clear and balance payment transactions and other financial documents against invoices or invoice lists and post differences automatically.

Comprehensive complaint handling for suppliers and customers is also available. SAP provides a front end for customer-facing self-services as a template. By using self-services, you can significantly reduce the amount of effort for handling complaints.

GAIN A FULLY FUNCTIONAL, FLEXIBLE, AND EXPANDABLE SOLUTION

Together with the SAP Credit Management application, the agency business software lets you run automated credit checks on customers and integrate external credit-rating agencies to minimize risk.

The EU requires companies to report the dispatch and receipt of goods to Intrastat, the statistical system that tracks trade within the EU. These complex reports can divert a company's attention away from its core business. With the agency business software, you can make your customers' everyday work easier by handling these legal obligations for them. Simply link the software to the SAP BusinessObjects™ Global Trade Services application, which supports customs management and other aspects of foreign trade.

REALIZE THE BENEFITS

The agency business software in SAP ERP delivers the following business benefits:
- **Faster invoice processing, pooled payments, and central billing** through process automation
- **Increased efficiency** by automatically aggregating and splitting individual invoices
- **Improved customer service** with access to real-time account information and data that's synchronized across your distribution network

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