# Drive Business Innovation through Better IT Management with SAP Solutions

When it comes to business innovation, IT has a big role to play. But innovation doesn't just happen. IT needs to structure itself to capitalize on new technologies when opportunities arise. Is your IT organization up to the challenge?

## Most IT organizations today want to help their companies to perform better by taking advantage of powerful, nondisruptive technologies.

**65%** of organizations believe cloud technology will boost "megatrends" such as mobility, Big Data, and analytics.[1]

**65-70%** The amount of workloads that most infrastructure experts believe they can move to private cloud environments.

**30-40%** The savings per workload these experts would expect to realize.[2]

## Businesses are eager to move forward – because these technologies can help alleviate longstanding problems.

**82%** of surveyed companies say they plan to implement a "virtual first" policy for new server deployments[3]

**30%** more employees are served by organizations that use analytics to reduce costs and improve efficiency, data accuracy, and data timeliness[4]

**40%** higher productivity is achieved when companies enable mobile access to employees across all levels[5]

## Unfortunately, most IT organizations are too preoccupied with daily responsibilities to move forward with these technologies.

**71%** of global IT spend goes to operations, maintenance, and replacement or expansion of IT capacity.[6]

## Your IT group can address this challenge with better IT management. What does this mean?

Based on decades of direct customer interaction, SAP finds that organizations following IT management best practices enjoy more on-time, on-budget, on-value projects.

**On-time** → Approximately **2x** more projects that deliver value on or ahead of time.

**On-budget** → Almost **2x** more projects delivered on or below budget.

**On-value** → More than **1.5x** higher benefits achieved.

**Compare the average IT organization to top performers in the area of IT management:**

| | Top 25% | Average |
|---|---|---|
| Operational spend as a percent of revenue | 0.32 | 0.87 |
| Spend per employee | $1,690.00 | $5,485.00 |
| Percent of unplanned downtime | .01 | 0.70[7] |

## Do you know that SAP offers a full portfolio of integrated IT management solutions?

With a wide range of IT management offerings to choose from, SAP helps IT do more with less. And as companies everywhere move increasingly toward the cloud, two of these solutions are generating particular interest.

**SAP NetWeaver Landscape Virtualization Management**

- ✓ Automate system cloning, copying, and refreshing
- ✓ Gain real-time visibility into SAP software and infrastructure
- ✓ Manage capacity on the fly according to service-level agreements
- ✓ Run scheduled tasks and mass operations to maintain efficiency

**SAP Cloud Appliance Library**

- ✓ Deploy preconfigured SAP solutions in your private cloud
- ✓ Get demo, test, and training systems up and running in less than an hour
- ✓ Spend less time on system deployment – and more on differentiating your business

For the full list of offerings available in SAP's IT management portfolio, visit www.sap.com/itmanagement today.

## The benefits can be tremendous.

**60%** reduction in hardware cost using SAP NetWeaver Landscape Virtualization Management.[8]

**30%** savings in time required for coordination across administrative teams.[9]

**97%** reduction in time spent on system copy tasks.[10]

> *"We are able to bring down the cost for SAP by 30 - 40% by leveraging these tools."*
>
> Martin Heisig, SVP IT Infrastructure Services, SAP AG [11]

## Learn More

**Want to see how you can use SAP software to manage IT more effectively and take advantage of ground-breaking new technologies? Call your SAP representative today, visit us online at www.sap.com/itmanagement, or take the FREE test drive for the SAP Cloud Appliance Library at www.sap.com/caltrial.**


**Sources**

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