SAP Business All-in-One

SAP Customer Success Profile
Industrial Machinery and Components

MAKITA NEDERLAND

INDUSTRIAL TOOL COMPANY USES SAP® SOLUTION TO IMPROVE WAREHOUSE OPERATIONS

When tool maker Makita Nederland BV moved to a location with a larger warehouse, it needed management software that would enable it to optimize its warehouse operations and integrate with software used by its parent company in Japan. It chose a qualified SAP® Business All-in-One partner solution to meet its needs.

"We used our warehouse in The Netherlands as a pilot for testing logistics technologies. Given our positive experiences with our qualified SAP Business All-in-One partner solution, we hope to roll out similar programs in some of our sister companies in Europe."

Frans Gielen, Logistics Manager, Makita Nederland BV

QUICK FACTS

Company
- Name: Makita Nederland BV
- Location: Eindhoven, The Netherlands
- Industry: Industrial machinery and components
- Products and services: Production and repair of industrial tools
- Revenue: €50 million
- Employees: 80
- Web site: www.makita.nl
- Implementation partner: LogiFact Group BV

Challenges and Opportunities
- Manage a larger warehouse using the same number of employees
- Use the new warehouse management solution as a pilot for other warehouses in Europe
- Streamline business processes
- Enhance the quality of warehouse operations
- Integrate repair and service processes in a real-time environment

Objectives
- Implement a qualified SAP® Business All-in-One partner solution to meet industry-specific requirements
- Integrate the solution with a new storage solution from Kardex AG
- Integrate the solution with the enterprise resource planning (ERP) solution being used at the company headquarters in Japan
- Use the experience gained from this implementation for other warehouse implementations in Europe

SAP Solutions and Services
A qualified SAP Business All-in-One partner solution

Implementation Highlights
- Quick installation
- On-time completion
- 30 employees now using the new software
- First integration in Europe with a Kardex storage solution using DirectDrive software

Why SAP
- Proven track record in providing solutions that integrate core business processes
- LogiFact's familiarity with SAP products
- LogiFact's knowledge of warehouse logistics processes
- Ability of partner's template – LogiFactor WMS – to connect with non-SAP environments
- Ability to integrate with the ERP software being used in Japan
- Worldwide distribution of SAP products and ability of SAP to offer local support

Benefits
- Reduced operating costs
- Operation of a larger warehouse without the need for a larger staff to manage it
- Generation of regular key performance indicator reports for the warehouse manager
- Optimized warehouse operations

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