SAP Information Sheet
SAP Business All-in-One

Autonomy and Standardization for Subsidiaries: Striking the Right Balance

Your subsidiary businesses need the autonomy and flexibility to respond to market conditions and seize opportunities wherever they may arise. At the same time, you need them to comply with corporate standards to ensure financial visibility and interact effectively with the organization as a whole. How can you strike the right balance?

Summary
SAP® Business All-in-One solutions are the most powerful industry-specific enterprise resource planning (ERP) solutions available to help your subsidiaries grow. You can quickly and affordably integrate subsidiary operations with the corporate office for consistency and visibility. Your subsidiaries, at the same time, maintain the freedom they need to be agile and responsive to new market opportunities and local business conditions.

Business Challenges
- Enable subsidiaries to operate with autonomy based on local conditions
- Integrate subsidiaries with the corporate office to ensure efficient operations
- Enforce financial reporting compliance

Key Features
- **Powerful ERP** – Manage financials, sales and service, procurement and logistics execution, product development and manufacturing, human capital management, corporate services, and analytics
- **Industry-specific functionality** – Solve business challenges with solutions tailored to your subsidiaries' industries
- **Proven technology and scalability** – Empower your subsidiaries to run more effectively with software based on the SAP ERP application and the SAP NetWeaver® technology platform
- **Best practices** – Benefit from solutions built on SAP Best Practices packages, which provide proven methods for implementing best practices in key areas and industries

Business Benefits
- **Better subsidiary integration** with a comprehensive solution that still allows subsidiary autonomy
- **Enhanced agility** to respond to changing market conditions
- **Greater efficiency and effectiveness** with streamlined business processes and automated tasks
- **Improved financial management** due to more accurate, unified reporting and deeper insight into subsidiary performance

For More Information
Call your SAP representative, or visit us online at www.sap.com/businessallinone.

SAP® Business All-in-One

www.sap.com/contactsap

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INTEGRATION AND THE FREEDOM TO PERFORM

Addressing the software needs of your extended enterprise is often a balancing act. At headquarters, they want business process efficiency, compliance, and uniformity to enable transparency and visibility. But for your subsidiaries, too much standardization can get in the way of innovation. To fulfill their strategic purpose, they need the flexibility to operate according to the dictates of the market they serve.

Here's where a two-tier enterprise resource planning (ERP) strategy can help. A two-tier ERP model lets you preserve ERP investments while equipping subsidiaries with an agile business management system. Tier-one software – the SAP® ERP application – runs at your headquarters, while tier-two software – an SAP Business All-in-One solution – runs at one or more of your subsidiaries. The two are then integrated into one coordinated operation, bringing together your processes, applications, and data.

Powerful and Industry Specific

SAP Business All-in-One solutions are powerful, industry-specific ERP offerings that support core business processes in a range of industries. These processes include financials, sales and services, procurement and logistics execution, product development and manufacturing, human capital management, corporate services, and business analytics.

Your subsidiaries can:

- Manage sales, products, and services with functionality for running marketing campaigns, tracking the sales pipeline, interacting with customers, and much more
- Streamline operations by optimizing business operations and automating routine activities
- Improve financial management with faster closes, more accurate reporting, and support for international and local accounting standards to minimize noncompliance risk

Highly Scalable and Based on Proven Technology

SAP Business All-in-One solutions are built on the proven SAP ERP application and the flexible SAP NetWeaver® technology platform trusted by the largest enterprises, along with the preferred database choice of SAP Sybase® Adaptive Server® Enterprise. Your solution also scales up as business grows. At any time, you can extend it with a wide array of offerings from SAP.

Affordable, with Predictable Time to Value

SAP provides proven tools and methodologies for fast, predictable implementation with low risk, low cost, and rapid time to value, as well as ongoing maintenance and support. SAP Best Practices packages enable our partners to create and extend qualified SAP Business All-in-One partner solutions and to activate new functionality as needed. In addition, enhancement packages support continuous ERP innovation.

THE BEST OF BOTH WORLDS

With SAP Business All-in-One solutions at one or more of your subsidiaries, and SAP ERP running at the corporate level, you'll get the best of both worlds. Your subsidiaries will have the agility they need to respond effectively to market conditions along with the efficiency required to drive down costs and compete effectively. You'll have the integration you need to work with your subsidiaries as well as the operational and financial visibility required to monitor activities on a daily basis.

SAP Business All-in-One solutions are available via subscription-based hosting and private cloud options. The result is less time and money dedicated to IT and more time spent running your business.

To learn more, call your SAP representative or visit us online at www.sap.com/businessallinone.

The Best-Run Businesses Run SAP™