SAP Information Sheet
SAP Services
SAP Consulting

ANALYSIS OF THE POTENTIAL BUSINESS VALUE OF SAP® SCM

GAIN INSIGHT TO OPTIMIZE YOUR SUPPLY CHAIN PROCESSES

Identify potential improvements to your supply chain that you can achieve with the SAP® Supply Chain Management application, and get support for business and IT decisions.

Summary
The SAP® Supply Chain Management (SAP SCM) application transforms traditional supply chains from linear, sequential steps into an adaptive supply chain network. The software supports the dynamic synchronization of demand-driven planning, logistics, and supply chain network execution based on real-time information. To help ensure you get the greatest value from your investment in SAP SCM, or if you are considering upgrading to SAP SCM, the SAP Consulting organization offers an analysis service to support your efforts.

Business Challenges
- Execute a successful strategy for supply chain planning and scheduling
- Maximize the value of your software to support supply chain processes
- Eliminate the backlog within your supply chain
- Manage capacity variances

Key Features
- Overview of key processes to help identify major challenges and future workflows and illustrate potential room for improvement
- Definition of key performance indicators to evaluate the results and benefits of deploying SAP SCM
- Determination of the performance and qualitative value of implementing SAP SCM
- Functional feasibility survey to support a future implementation
- Partnership with SAP Consulting as a trusted advisor and point of contact

Benefits
- Improved understanding of core processes supported by SAP SCM
- Early identification of process and organizational changes based on best practices to realize the full benefits of implementing SAP SCM
- Greater insight into the qualitative value of SAP SCM
- Increased focus on target achievements, best practices to pursue, and planned performance benchmarks
- Faster time to value by leveraging the insight and implementation expertise of the SAP Consulting organization

For More Information
Contact your SAP representative today, or visit www.sap.com/services/BTS.

This analysis of the potential business benefits of SAP SCM to your organization helps you realize optimized business processes and organizational efficiency with a business-driven IT architecture.

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Increase the Efficiency of Supply Chain Processes

The SAP® Supply Chain Management (SAP SCM) application enables communities of customers, suppliers, and partners to share the knowledge and resources needed to adjust intelligently to changing market conditions. The application enables you to replenish inventory and execute production based on actual demand. That's because it supports the dynamic synchronization of demand-driven planning, logistics, and supply chain network execution based on real-time information.

SAP Consulting offers an analysis service to assess the potential business benefits of SAP SCM in your organization. This service can help you maximize the value of SAP SCM to achieve networkwide visibility, collaboration, and analytics across the extended supply chain.

Maximize the Value Derived from Your Software

This analysis service helps your organization realize optimized business processes and organizational efficiency with a business-driven IT architecture. The service sets up a process-related, organizational, and functional proof of concept for implementing a supply chain management solution. Developed and delivered by the SAP Consulting organization, the service follows a standardized approach depicted in the table below.

Get Started with SAP Consulting

Partnering with SAP Consulting is your first step to achieving excellence in your supply chain operations. To find out more about how SAP Consulting can help you analyze the potential benefits of SAP SCM for your organization, contact your SAP representative today or visit www.sap.com/services/BTS.

Preparation	As-Is Analysis	Planning and Scheduling Strategy	Project Finalization
▪ Project setup, including goals and key performance indicators ▪ Interviews with executive board ▪ Appointment of project team and process owner ▪ Creation of project schedule	▪ Identification of relevant business processes ▪ Appointment of process experts ▪ 2 moderated workshops ▪ Interviews with process experts ▪ Possible site inspection, value stream analysis, definition of supply chain management goals, and high-level analysis of challenges	▪ Formulation of planning and scheduling strategy and to-be business rules ▪ Qualitative identification and verification of potential value of SAP® Supply Chain Management by comparing current versus target performance ▪ Idea of best practices–based process to realize full benefits of SAP Supply Chain Management ▪ High-level evaluation of requirements coverage (fit-gap list), possibly based on a live demonstration	▪ Documentation of analysis results ▪ Presentation of potential, value-added improvements to your supply chain with SAP Supply Chain Management

Figure: Business Assessment Approach

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