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EMPR Group: Gaining Tighter Control over a Dynamic Company with SAP® Software

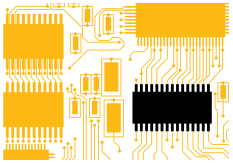
Headquartered in Australia and with offices in New Zealand, Fiji, and China, EMPR Group Pty. Ltd. supplies computer parts and accessories to a broad range of customers. To transform time-consuming reporting and reduce reliance on IT resources, it turned to the SAP® Business One application. Powered by the SAP HANA® platform, this application enabled EMPR to **gain the real-time data it needed** for key decision making about business processes.

Key Business solutions

EMPR GROUP

Refining and improving business processes

With real-time data from SAP® Business One



Objectives

- Transform static, time-consuming reporting into a dynamic, real-time process for sales and purchasing
- Evaluate key performance indicators using independent and factual data in real time
- Quantify bonus payments and commissions based on real-time data, ensuring accurate incentives to optimize profitability

Why SAP

- Maturity of the SAP® Business One application and record of continuous development; best-of-breed functionality
- Complete solution to meet all business and technical requirements for day-to-day operations
- Ability to meet the needs of both an online business and a traditional model; integration with payment gateways, existing Web site, and third-party applications

Why partner

- Long-standing relationship as trusted business advisor
- Strong internal technical and analytical skills
- Consistent demonstration of quality and attention to detail

Benefits

- Increased real-time visibility across the organization to measure tasks and achievements against goals; customized data for each division, enabling improvements to meet goals and improve customer service
- Improved monitoring of time from order to dispatch; greater accuracy of inventory forecasting
- Ability to run reports in a few minutes instead of overnight

Company
EMPR Group Pty. Ltd.

Headquarters
Wetherill Park, New South Wales, Australia

Industry
High tech

Products and Services
Computer parts, accessories, and consumables

Employees
64

Web Site
www.emprgroup.com

Partner
Key Business Solutions Pty. Ltd.
www.keybusinesssolutions.com.au

"With SAP Business One powered by SAP HANA, we are a more proactive organization and a company that is easier to do business with."

Ben Holmes, IT Director, EMPR Group Pty. Ltd.

SAP® Business One

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