



CHOCTAW-KAUL DISTRIBUTION

AUTOMATED REPORTING SAVES TIME AND EFFORT AND IMPROVES ACCURACY

Choctaw-Kaul Distribution Company, a Native American-owned manufacturer and national distributor of gloves, personal protective equipment, and safety-related products, found new reporting speed and efficiency with Crystal Reports® software – boosting customer satisfaction in the process.

QUICK FACTS

Company

- Name: Choctaw-Kaul Distribution Company
- Location: Detroit, Michigan
- Industry: Consumer products
- Products and services: Gloves, personal protective equipment, and safety products
- Revenue: About US\$50 million
- Employees: 110
- Web site: www.choctawkaul.com

Challenges and Opportunities

Replace laborious manual reporting processes with software that would save time and effort, increase reporting accuracy, and build customer satisfaction

Objectives

- Implement reporting software that would produce standard financial reports, customer usage and purchase details, and inventory per location
- Give top customers visibility into their corporate credit card purchases to help them directly manage spending

SAP® Solutions and Services

Crystal Reports® software

Implementation Highlights

Straightforward integration of Crystal Reports with enterprise resource planning software

Why SAP

- Ability to produce and distribute reports in a variety of formats, including Excel, PDF, and text
- Ability to automate report creation and the distribution process

Benefits

- Much less time and effort required for visibility into credit card reports – automating what used to take 12 people per week to create
- Firsthand, accurate visibility into purchases enabled for top customers, increasing customer satisfaction
- Manual processes now automated, improving efficiency

“Crystal Reports is invaluable to Choctaw-Kaul’s business intelligence strategy, providing the necessary visibility into key business metrics automatically and in various output formats.”

Richard Noel, Director of Information Systems,
Choctaw-Kaul Distribution Company



SAP Customer Success Profile

Consumer Products – Personal Protective Equipment and Safety Products



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