



## MARATHON OIL



Marathon Oil Corporation of Houston, the fourth largest integrated oil company in the United States, has streamlined all processes involved in complex services procurement. Taking advantage of the SAP NetWeaver® platform integration prebuilt into its CSM Suite, SAP partner Wellogix integrated the product tightly with Marathon's mySAP™ Supplier Relationship Management solution.

### AT A GLANCE

#### Key Challenges

- Introduce automation throughout the purchase-to-pay (P2P) cycle
- Implement the controls required for Sarbanes-Oxley (SOX) compliance without introducing inefficiency
- Make it easier to compare the cost and scope of projects before and after they are performed

#### Implementation Highlights

- Remotely hosted Wellogix Complex Management (CSM) Suite solution
- May 2005 rollout
- 20,000 transactions totaling \$100 million performed in 2005

#### Key Benefits

- Eliminated 40 full-time-equivalent employees
- \$8 savings per invoice
- Increased control and compliance at lower cost
- Enabled more consistent approach to the specification of complex services
- Provided support for knowledge management and collaboration with suppliers

#### Web Site

[www.marathon.com](http://www.marathon.com)

#### Industry

Oil and gas

#### Solution and Services

SAP NetWeaver® platform, including the SAP NetWeaver Portal, SAP NetWeaver Business Intelligence, SAP NetWeaver Exchange Infrastructure, and SAP NetWeaver Application Server components

#### Existing Environment

- SAP® R/3® software (functionality now found in the mySAP™ ERP solution)
- mySAP Supplier Relationship Management solution

#### Non-SAP Integration

Wellogix CSM Suite

#### Implementation Partner

Wellogix ([www.wellogix.com](http://www.wellogix.com))

**“By automating many steps of the P2P cycle, our new global procurement system has delivered the streamlining, control, and SOX compliance we were seeking without introducing costly new paperwork. The tight integration built into CSM with SAP NetWeaver is key to the solution's success.”**

Noel Garza, Vice President of Global Procurement, Marathon Oil Corporation



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